



Georgia Real Estate Principles Homework Assignment

OVERVIEW:

In addition to completing the Georgia Real Estate Principles on-line streaming video course, the Georgia Real Estate Commission requires that the student demonstrate understanding in completing the following contracts:

- Exclusive Seller Listing Agreement
- Market Analysis Adjustment Worksheet
- Estimate of Net to Seller
- Exclusive Buyer Brokerage Agreement
- Estimate of Cost to Buyer
- Purchase and Sale Agreement
- Counteroffer
- Exclusive Leasing/Management Agreement
- Lease for Residential Property

In order to help you start this assignment, we have given you some sample narratives and completed sample narrative forms. You can use these examples as models for several of your homework assignments. Not all of the narratives have sample completed forms, for a few are very much common sense. The purpose of the homework is for you to become familiar with common real estate forms in Georgia, and to become adept in their completion.

INSTRUCTIONS:

1. Print out the sample narratives and sample completed forms. View them closely.
2. Print out the nine narratives, blank contract forms and affidavits.
3. Use the information from the narrative to complete each form. Refer back to sample narrative, if you have any questions.
4. When you have completed each of the contract forms and each of the required affidavits, mail them back to the school. Fax can be used but not recommended because of the volume of the papers involved. Mail completed documents to:
Cooke Real Estate School, 4130 16 Street North, St. Petersburg, Florida 33703

Please note: These blank contract forms are for educational purposes only. These forms are a copyright of the Georgia Association of REALTORS®, Inc. and are used with their permission.

Administrative Office:

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